Networking Pipelines

Date:

Power Line	Importance Level (1-10)	Effectiveness Level (1-10)	Power Gap (1-10)
Goals and Objectives			0
Limitless Personal Referrals			0
Cross Selling Clients			0
Clubs and Organizations			0
Centers of Influence			0
Personal Observation			0
Cold Calls			0
Public Presentations			0
Drip Marketing			0
			0
			0
			0
			0
			0
			0
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			0
			0
			0
			0