Prospecting

Power Line	Importance Level (1-10)	Effectiveness Level (1-10)	Power Gap (1-10)
Focus Area Score			0
Mailings			0
Open House			0
Farm			0
Up Desk			0
Networking			0
FSBO			0
Expired Listings			0
Advertise			0
Referrals			0
Cold Call			0
Public Events			0
Property Managers			0
			0
			0
			0
			0
			0
			0
			0
			0