Prospecting Monthly

Power Line	Importance Level (1-10)	Effectiveness Level (1-10)	Power Gap (1-10)
Focus Area Score			0
Mailings Past Customer (Email)			0
Personal Mailings for References			0
Open Houses in Farm Area			0
From Other Agents			0
Just Sold List Cards			0
Client Testimonials			0
Warm Call to Previous Customers			0
			0
			0
			0
			0
			0
			0
			0
			0
			0
			0
			0
			0
			0
			0