Generating New Leads

Power Line	Importance Level (1-10)	Effectiveness Level (1-10)	Power Gap (1-10)
Focus Area Score			0
Clear Networking Goals and Objectives			0
Create Curiosity and Interest			0
Commit to Prospecting Consistently			0
Grow Multiple Pipelines for Leads			0
Have Several Connecting Markets			0
Take Time for New Lead Generation			0
Check your Networking Perspectives			0
Have Productive Networking Habits			0
Organized Lead Management System			0
Use a Successful Referral Presentation			0
			0
			0
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			0