Sales Career

Power Line	Importance Level (1-10)	Effectiveness Level (1-10)	Power Gap (1-10)
Focus Area Score			0
1. Clear Goals & Objectives			0
2. Positive Perspectives			0
3. Understands Why People Buy			0
4. New Lead Development			0
5. Securing New Appointments			0
6. Effective Presentation Skills			0
7. Proficient Product Knowledge			0
8. Effective Communication Skills			0
9. Productive Time Management			0
10. Organized to Win			0
11. Excellent Customer Service			0
12. Recommits Daily			0
13. Focused Diligence			0
			0
			0
			0
			0
			0
			0
			0